

**(1)調整「薪火傳承終身壽險計劃」最高投保年齡及
(2)延長其佣金推廣優惠**

親愛的合作伙伴：

本公司將於 2021 年 12 月 20 日起：

(1) 調整「薪火傳承終身壽險計劃」最高投保年齡，詳情如下：

投保年齡：

	投保年齡
2 年保費繳付年期	0 – 70 80

佣金：

2 年保費繳費年期	
投保年齡	首年佣金(年度化保費之%)
0-70 歲	8%
71-75 歲	5.3%
76-80 歲	3.9%

(2) 延長「薪火傳承終身壽險計劃」佣金推廣優惠

現行的「薪火傳承終身壽險計劃」佣金提升推廣優惠原定於2021年12月31日完結，本公司現宣布將此項推廣優惠**延長**。詳情如下：

推廣優惠	推廣期 (包括首尾兩天)	遞交投保文件 最後日期
佣金提升推廣優惠	至 2022 年 3 月 31 日	2022 年 4 月 29 日

佣金提升推廣優惠

佣金提升推廣優惠 (本優惠)					
推廣期	至 2022 年 3 月 31 日				
佣金提升	佣金率(年度化保費之%)				
	保費繳費年期 (投保年齡)	佣金(年度化保費之%)			
		首年	第 2 年	第 3 年	第 4 年
	2 年(0 – 70 歲)	10% 8%	0%	0%	0%
	2 年(71 – 75 歲)	7.3% 5.3%	0%	0%	0%
	2 年(76 – 80 歲)	5.9% 3.9%	0%	0%	0%
	5 年(0 – 70 歲)	32% 30.5%	2%	1% 2%	1% 2%
注意事項	如欲獲享本優惠，必須符合以下所有條件: (i) 投保書必須在推廣期內填妥及簽署; 及(ii) 須於 2022 年 4 月 29 日下午四時或之前將已填妥及簽署的投保書及其他所需文件送抵中銀人壽 (以中銀人壽收取文件日期為準)。				

如對上述安排有任何查詢，請聯絡企業營銷部 2160 8878 或 聯絡相關的企業營銷經理。

特此通知。

中銀人壽企業營銷部 謹啟

2021 年 12 月 17 日

只供銷售渠道內部參考，不得發放予客戶或準客戶或公眾人士

17 December 2021

Dear Business Partner,

**Re: (1) Extension of Maximum Issue Age of “Glamorous Glow Whole Life Insurance Plan”;
 (2) Extension of Extra Commission**

We are pleased to announce that, from 20 Dec 2021, below items will take effect:

(1) Extend the maximum issue age of “Glamorous Glow Whole Life Insurance Plan” as follow:

Issue Age

Premium Payment Term	Issue Age
2 pay	0 – 70 80

Commission:

Premium Payment Term: 2 pay	
Issue Age	First Year Commission (% of Annualized Premium)
0-70	8%
71-75	5.3%
76-80	3.9%

(2) Extension of promotion offers

The current Extra Commission Offer of “Glamorous Glow Whole Life Insurance Plan” was scheduled to end on 31 Dec 2021, and will now be extended. Please refer to below for details.

Promotion	Promotion Period	Submit all relevant documents on or before
Extra Commission Offer	Until 31 Mar, 2022	29 Apr 2022

Extra Commission Offer (“This offer”)					
Promotion Period	Until 31 March 2022				
Extra Commission	Commission (% of Annualized Premium)				
	Premium Payment Term (Issue age)	Commission (% of Annualized Premium)			
		Year 1	Year 2	Year 3	Year 4
	2 years (0 – 70)	10% 8%	0%	0%	0%
	2 years (71 – 75)	7.3% 5.3%	0%	0%	0%
	2 years (76 – 80)	5.9% 3.9%	0%	0%	0%
	5 years (0 – 70)	32% 30.5%	2%	1% 2%	1% 2%

Notes	To be eligible for the offer, (i) the required application document(s) must be duly completed and signed during the promotion period; and (ii) submit to BOC Life on or before 4pm of 29 April 2022 (subject to the date of receipt by BOC Life).
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Should you have any queries about the above arrangements, please contact Corporate Distribution Department at 2160 8878 or your designated Corporate Distribution Manager.

Best regards,

Corporate Distribution Dept.
BOC Group Life Assurance Company Limited

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